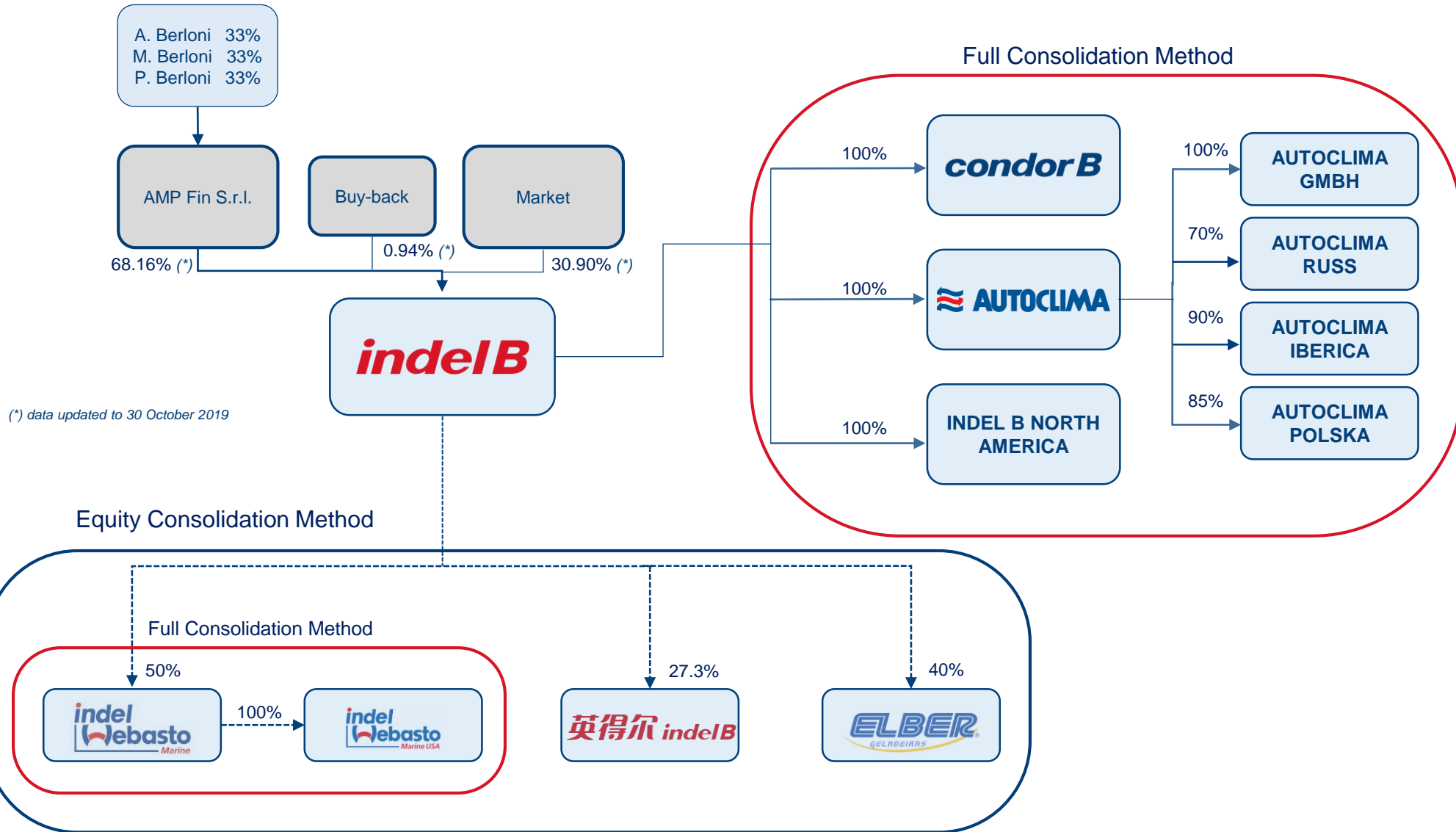


A photograph of three IVECO trucks driving on a two-lane road towards the viewer. The sun is low on the horizon, creating a bright glow and long shadows. The sky is filled with dramatic, dark clouds. The landscape is green and hilly. The IVECO logo is visible on the front of the lead truck.

***indelB***

**9M 2019 Consolidated Sales Revenues Presentation**  
31 October 2019

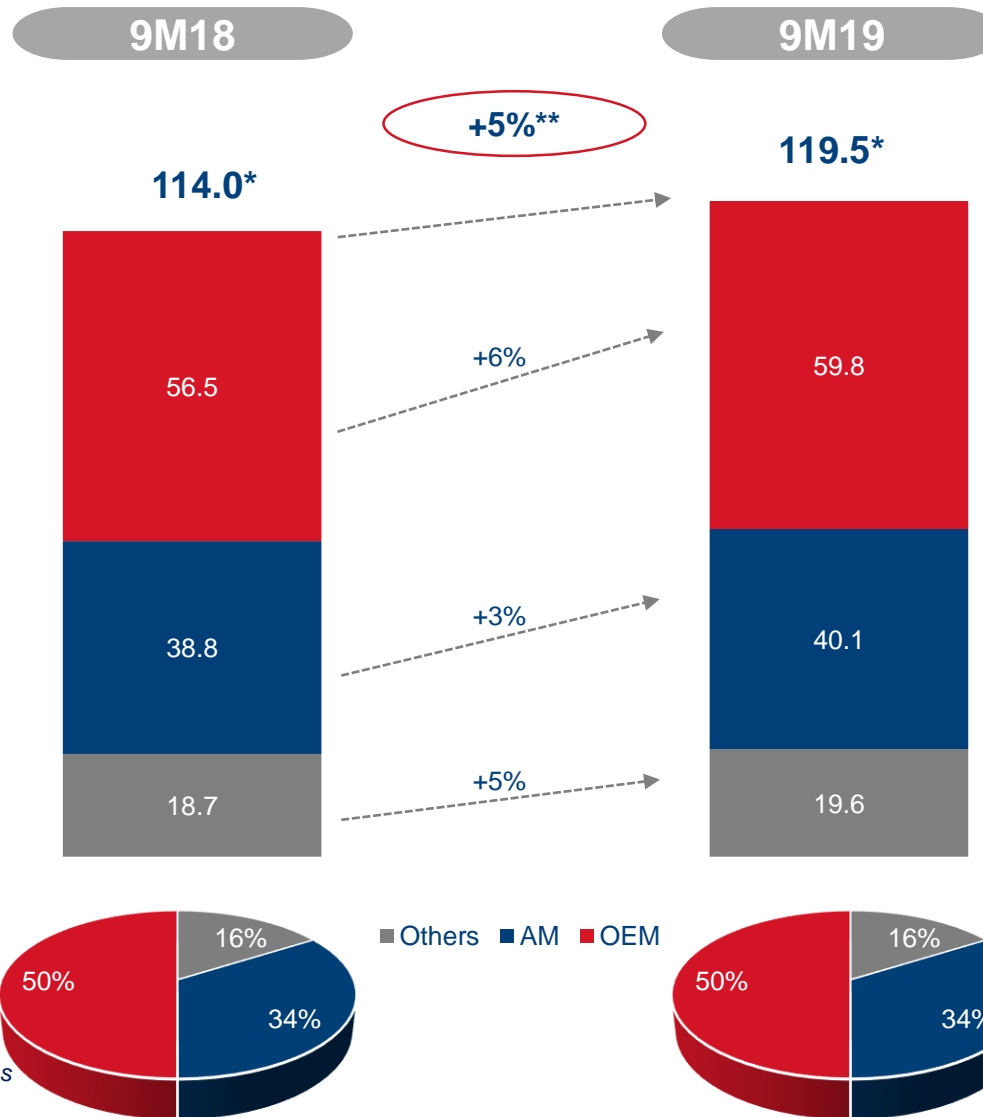
# Group Structure 2019



(\*) data updated to 30 October 2019

# Sales - Breakdown by Channel

Sales in €mln

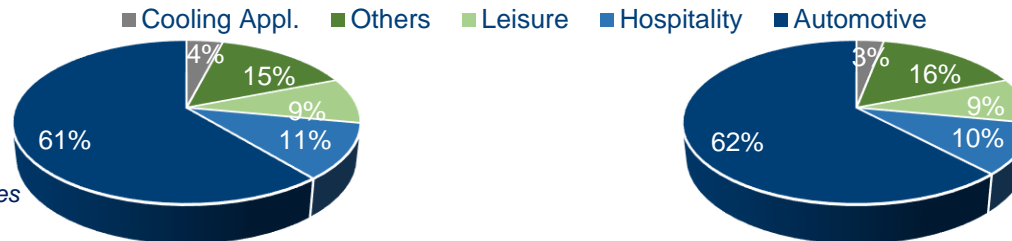
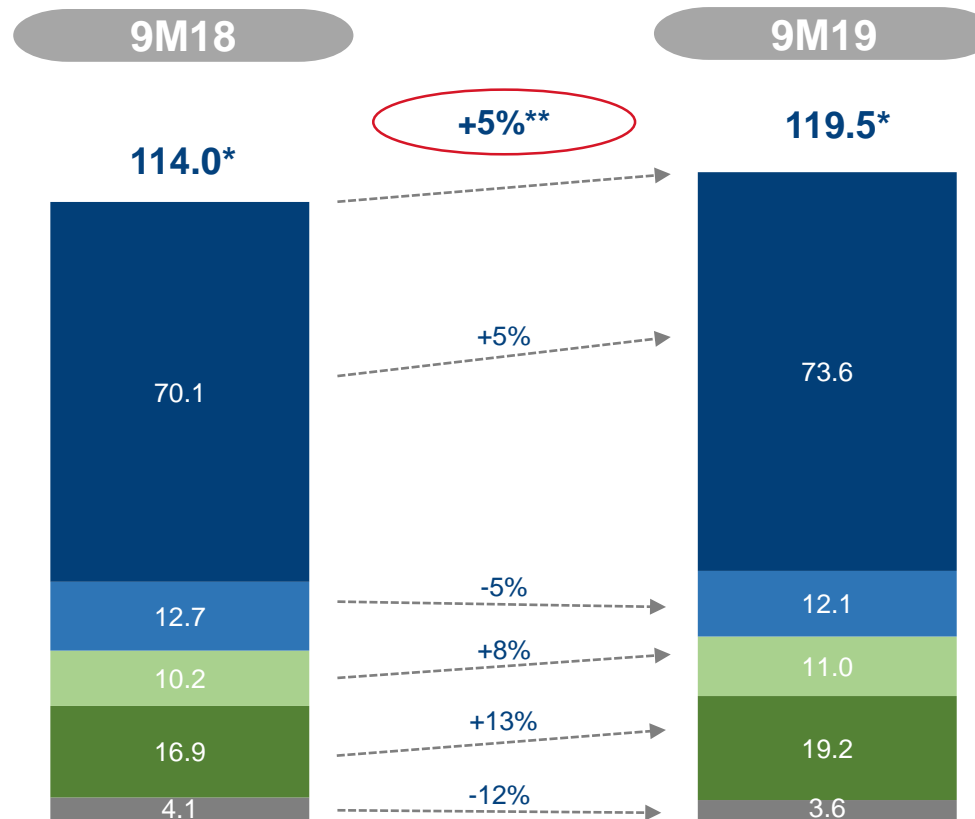


\* Figures related to Revenues from product sales

\*\*Growth at current exchange rates

# Sales - Breakdown by Market

Sales in €mln

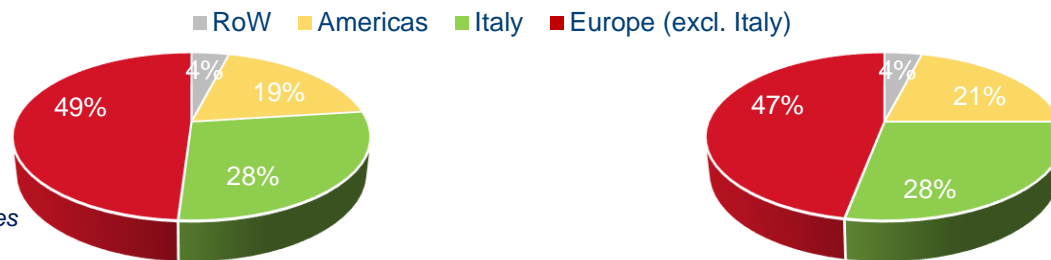
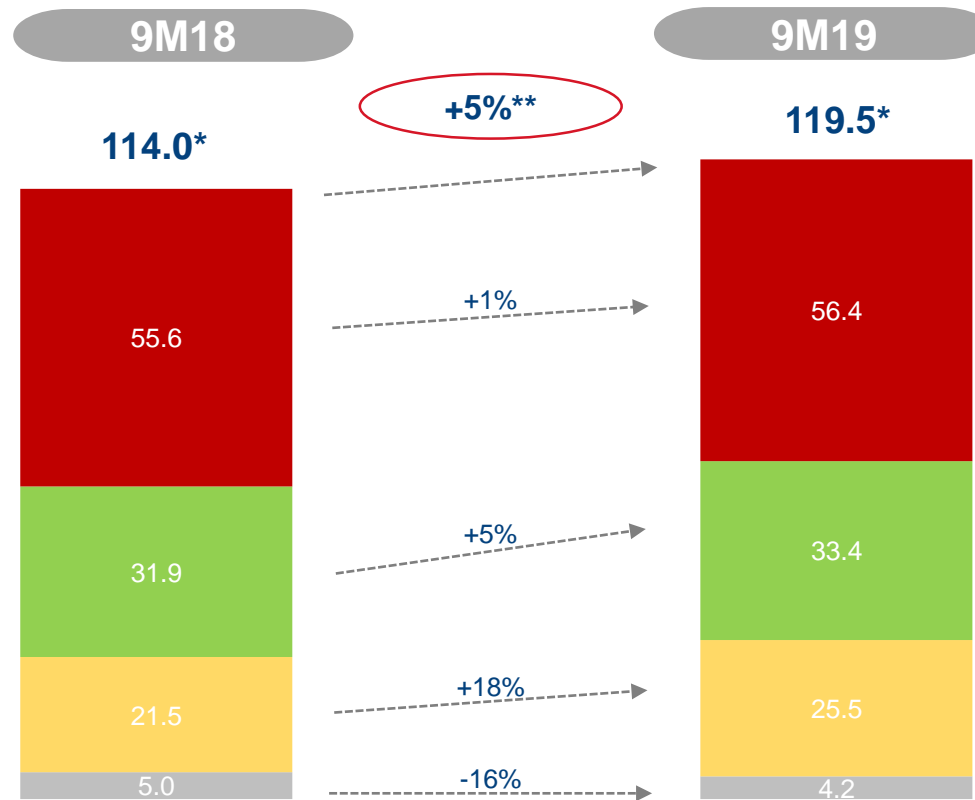


\* Figures related to Revenues from product sales

\*\*Growth at current exchange rates

# Sales - Breakdown by Region

Sales in €mln

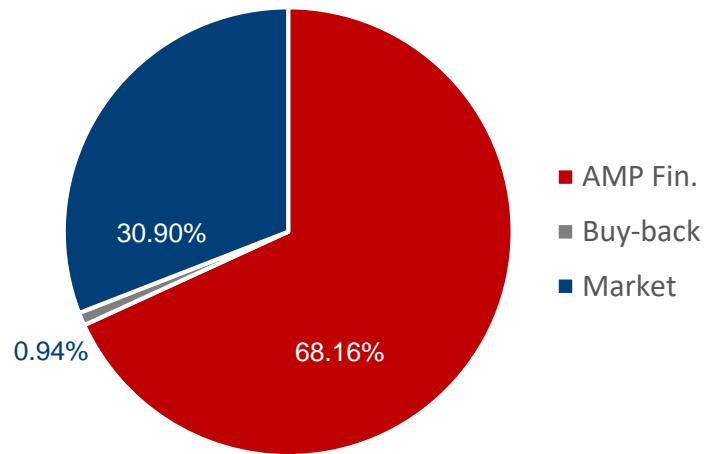


\* Figures related to Revenues from product sales

\*\*Growth at current exchange rates



## Shareholding Structure\*



## Investor Relations

- [investor.relations@indelb.com](mailto:investor.relations@indelb.com)
- Consuelo Vagnini  
[consuelo.vagnini@indelb.com](mailto:consuelo.vagnini@indelb.com)
- [www.indelbgroup.com](http://www.indelbgroup.com)

\* Source: IndelB - data updated to 30 October 2019

This document (the Document), which has been drawn up by Indel B S.p.A. (Indel B), is strictly private and confidential and should not be circulated to third parties without the prior written consent of Indel B. The Document is furnished for information purposes only without any claims to being exhaustive. Indel B accepts no responsibility for the correctness, accuracy and/or completeness of the information contained herein.

The Document was prepared exclusively in order to present 9M 2019 Consolidated Sales Revenues Presentation. Neither the Document nor any of its contents may be used for any other purpose without the prior written consent of Indel B.

This Document in no way constitutes a proposal to execute a contract, a solicitation/public offer, advice or recommendation to purchase or sell any financial instrument. The Document does not represent an outright offer or a commitment on the part of Indel B to subscribe for a financial instrument of any kind. Neither Indel B nor its Group nor any of their directors, general management, staff and advisors may in any way be held responsible for any direct and/or indirect damages that may be suffered by third parties who relied on the statements made in or omitted from the Document. All liability deriving directly or indirectly from use of the Document is hereby expressly disclaimed.

Thank  
you for  
your  
attention

**indelB**

